

### News-To-Use

# Monthly Marketing Tips From Your Friends at Ripley-Woodbury Marketing Communications

You can receive a free subcription to this quarterly e-mail newsletter

# What's so good about the good old days?

Technology trends have improved how advertising agencies work for clients, relationship trends have hindered how agencies work with clients.

A few more tips for advertising on the Web.

### Your mailing list is a corporate asset.

Maintaining your mailing list to get the most value.

# Are you getting the most out of your Trade Shows?

15 tips to make your trade show attendance pay off, better.

# Let PR help you maintain community good will.

Public relations that develops community relations goes far beyond press releases.

#### A Little Basic Advice.

What product differentiation means.

### Tips you can use: Lick and stick it.

A simple method to help increase direct mail readership.

### Writing tip: Avoid Abstractions.

Tangible words better communicate and aid memory.

#### **Public Relations Pitfalls.**

A few guidelines to help develop successful PR programs.

#### **The Well-Ordered Website.**

Seven suggestions to make your website more effective.

#### **Top-down Advertising.**

Management defines and drives the most effective advertising.

#### Marketing by Newsletter.

Brief outline of how to develop a better newsletter.